



Request for Council Action

TO: Mayor and City Council
THROUGH: Tim Murray, City Administrator
FROM: Andy Bohlen, Police Chief
MEETING DATE: September 11, 2018
SUBJECT: Accept Quote for Purchase of two Patrol Squad Cars

Background:

The Police Department has been informed by Guardian Fleet Safety (squad outfitting company) and Ford that the 2019 Ford Interceptor-Utilities need to be ordered by September 21, 2018. After this point you can only order the 2020 model year, which will be a totally new design, and come with a hefty price increase of approx. \$4,000-\$7,000 per squad. To pre-emptively save the city money, the Police Department is recommending an early order of two marked squad cars already within the 2019 budget cycle. The City will not be billed or take possession of these squads until 2019. The two outgoing replacement patrol squad cars will have over 100,000 hard miles when they are recommended to be transitioned out of the fleet. This will allow the Police Department to have a uniformed patrol fleet. It is unknown if the current equipment will transition into the newly designed 2020 patrol squad and may require additional costs.

The proposed 2019 Capital Improvement Plan includes the replacement of two patrol squad cars. These would be marked squad cars used by the patrol division. Ford of Hibbing, MN has the state pricing for the 2019 Ford Interceptor-Utility vehicles, with a base starting price of \$26,427.67. A quote was also provided by Bliss Ford in Faribault for 2019 Ford Police Interceptor-Utility vehicles with a base price of \$26,423.00 per vehicle (below the state bid price). The quote from Bliss Ford also includes \$1,027.00 dollars of additional equipment for a total cost of \$27,450.00 per vehicle. These additional items are highlighted on the vehicle order form. The CIP per squad car is \$39,675.00, which includes additional equipment and installation. That equipment typically includes PIT bumper, light bar, controls and any needed modifications up to the \$39,675.00 per car with install.

Recommendation:

Accept the bid from Bliss Ford in Faribault for the purchase of two Ford Interceptor-Utility AWD vehicles for a total of \$54,900.00 with the bid requirement that the City will not make payment or accept possession of these vehicles until 2019.

Attachments:

Quote Sheet for vehicle

State Pricing for 2019 squad



Police Department

**QUOTE SHEET
2019 Ford Police Interceptor Utility Vehicle AWD
Patrol**

We the undersigned agree to supply the following in accordance with the specifications.

Purchase: Two (2) new Ford Police Utility vehicles AWD. The City will not accept or make payment for these vehicles until January 1, 2019.

Total cost per vehicle: \$27,450.00

Total cost: \$54,900.00 (2 squads)

Firm name: R.C. Bliss Inc.

Signature Alfred Bliss

Address: 901 Lyndale Ave N. Faribault, Mn 55021

Telephone: 507-334-6478

Approximate delivery date After Jan 1 2019

All quotes are due at the Office of the Chief of the Faribault Police Department by August 24, 2018 at 4:00 p.m. The Faribault Police Department is located at:

25 NW 4th St.
Faribault, Minnesota, 55021.

If there are any questions concerning the quote, or items included in the specifications, contact Police Administration at 507-334-0922.

Thank you for your interest and your quote.

Chief Andy Bohlen

VIRTCDP V1.5b 5430 EN

CNGP530

VEHICLE ORDER CONFIRMATION

08/21/18 16:00:54

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Dealer: F58613

2019 EXPLORER 4-DOOR

Page: 1 of 1

Order No: 0822 Priority: K5 Ord FIN: QI222 Order Type: 5B Price Level: 915

Ord Code: 500A Cust/Flt Name: CITY OF FBO PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
K8A	4DR AWD POLICE	\$33275	\$32110.00	68L	RR DR HND INOP	\$35	\$33.00
	.112.6" WB			85R	RR MOUNT PLATE	35	33.00
UM	AGATE BLACK			86P	FRT LMP HOUSING	125	119.00
9	CLTH BKTS/VNL R			87R	RR VIEW MIR/CAM	NC	NC
W	EBONY BLACK				FLEX-FUEL		
500A	EQUIP GRP			153	FRT LICENSE BKT	NC	NC
	.PREMIUM AM/FM				SP FLT ACCT CR		(945.00)
99R	.3.7L V6 TIVCT	NC	NC		FUEL CHARGE		5.68
44C	.6-SPD AUTO TRAN	NC	NC		PRICED DORA	NC	NC
18W	RR WINDOW DEL	25	24.00		DEST AND DELIV	995	995.00
43D	COURTESY DISABL	20	19.00	TOTAL	BASE AND OPTIONS	35350	33192.68
51R	DRV LED SPT LMP	395	375.00	TOTAL		35350	33192.68
53M	SYNC SYSTEM	295	280.00	*THIS IS NOT AN INVOICE*			
59B	KEY CODE 1284X	50	49.00				
60R	NOISE SUPPRESS	100	95.00				

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC09319

V1DP0247

2,6

FORD of HIBBING



Contact Info:

Tim Carruth
218-262-3881
218-
fohfleet@yahoo.com

PLEASE EMAIL OR CALL

2019 FORD AWD POLICE INTRERCEPTOR CONTRACT # 83064

note: BASE STARTING PRICE DOES NOT INCLUDE ANY OPTIONS

\$26,427.67

ORDER CUTOFF DATE IS SEPTEMBER 21, 2018

A VERY SHORT WINDOW AS THE NEW HYBRID AND GAS MODELS

WILL BEGIN PRODUCTION AROUND APRIL 2019

2627 13th AVE

HIBBING, MN 55746

218-262-3881

DEPARTMENT :
CONTACT NUMBER:
EMAIL:

2019 Ford Utility Policy Interceptor AWD

PLACE "X" IN YELLOW CELLS
ON OPTION REQUESTED
TOTAL PRICE WILL CALCULATE

ALL OPTIONS

	Option Price	VEHICLE SPEC	UNIT 1
<i>Base Starting Price does not include any options</i>			\$26,427.67
ALL OPTIONS - 2019 Fleet/Non-Retail K&A AWD			
CATEGORY			
Code Description Invoice			
ENGINE			
99R ENGINE: 3.7L V6 TI-VCT FFV (STD) INC	\$0.00		-
99T ENGINE: 3.5L V6 ECOBOOST -inc: 131 MPH top speed, Deflector Plate, 3.16 Axle Ratio	\$3,130.00		-
TRANSMISSION			
44C TRANSMISSION: 6-SPEED AUTOMATIC (STD)	\$0.00		-
OPTION PACKAGE			
500A ORDER CODE 500A	\$0.00		-
AXLE RATIO			
3.65 AXLE RATIO (STD)	\$0.00		-
3.16 AXLE RATIO (Requires 99T) Eco Boost Engine	\$0.00		-
PRIMARY PAINT			
BU MEDIUM BROWN METALLIC	\$0.00		-
E3 ARIZONA BEIGE METALLIC CLEARCOAT	\$0.00		-
E4 VERMILLION RED w/o 91D,91C,91A, Late Availability w/91D,91C,91A,			
FT BLUE METALLIC (NEW)	\$0.00		-
HG SMOKESTONE METALLIC	\$0.00		-
J1 KODIAK BROWN METALLIC	\$0.00		-
JL DARK TOREADOR RED METALLIC	\$0.00		-
KR NORSEA BLUE METALLIC	\$0.00		-
LK DARK BLUE	\$0.00		-
LM ROYAL BLUE	\$0.00		-
LN LIGHT BLUE METALLIC	\$0.00		-
TN SILVER GRAY METALLIC	\$0.00		-
UM AGATE BLACK (NEW)	\$0.00		-
UJ STERLING GRAY METALLIC	\$0.00		-
UX INGOT SILVER METALLIC	\$0.00		-
YG MEDIUM TITANIUM METALLIC	\$0.00		-
YZ OXFORD WHITE	\$0.00		-
SECONDARY PAINT			
YZ POLICE WHITE VINYL WRAP (Requires 91D or 91C or 91A)	\$0.00		-