



Request for Council Action

TO: Mayor and City Council
THROUGH: Tim Murray, City Administrator
FROM: Andy Bohlen, Police Chief
MEETING DATE: January 14, 2020
SUBJECT: Approve CIP Purchase of Replacement Marked Patrol Squad

Background:

The approved 2020 Capital Improvement Plan (CIP) for the Faribault Police Department budgeted for replacement of two marked vehicles and one unmarked squad. The Faribault Police Department is still waiting for two marked squads ordered last year as Ford is behind in production due to some recalls at the factory. With the current back up at the factory, new squad orders will also be pushed back to late summer in 2020.

In 2020, marked squad Unit #1609 is up for replacement in the CIP budget. The squad will exceed 100,000 miles and must survive beyond the factory warranty, which also expires once it reaches 100,000 miles. Marked squads also have higher idle times due to the 24/7 use conditions in inclement weather and do not last as long as a fleet vehicle and become ongoing maintenance problems for the City.

The Faribault Police Department has contacted the state contract vender, Tenvoorde Ford Inc, in St. Cloud regarding any available vehicles. The dealership has one stock vehicle left which is a Hybrid Ford Police Utility. This vehicle's purchase price is \$36,416.56, which is \$3,000 dollars over the standard gas vehicle price. Fuel savings over the life of the squad should more than remove the initial increase of the squad. Guardian Fleet Safety will be outfitting the squad with equipment needed for patrol functions. This will be an additional \$10,860.03 for setup. In total, the squad will be in service for \$47,276.59.

The Faribault Police Department's CIP budget for vehicles in 2020 is \$117,500. After the purchase of the Hybrid Ford Police Utility, the budget will leave \$70,223.41 for the two other police vehicles. The Faribault Police Department will not exceed the overall allotted CIP budget on the remaining two purchases.

Recommendation:

Approve the purchase of the 2020 Hybrid Ford Police Utility vehicle.

Attachments:

- State Quote Sheet for 2020 Hybrid Ford Police Utility Vehicle
- Guardian Fleet Safety Quote

Assn. Ctr #

10085

TENVOORDE FORD, INC P O BOX 1045 ST CLOUD, MN 56302

Quote

Customer Fairbault
Name Jason Severson
Address
City MN
Phone

Misc
Date 12/6/2019
Order No.
Contract No. 158505

Qty	Description	Unit Price	TOTAL
	Police intercepter - AWD K8A S 99W - 3.3L Hybrid	\$ 34,577.56	\$ 34,577.56
	Added Factory Options		
1	UM - Agate Black	\$ -	
1	96 - interior charcoal black	\$ -	
1	41H - Engine Block heater	\$ 85.00	\$ 85.00
1	153 License Plate Bracket	\$ -	\$ -
1	43D - Dark Car Feature	\$ 24.00	\$ 24.00
1	60A - Pre wiring for grille LED Lights	\$ 48.00	\$ 48.00
1	63B - Side marker LED	\$ 273.00	\$ 273.00
1	51P - Spot Lamp	\$ 131.00	\$ 131.00
1	92R - Glass Solar tint	\$ 80.00	\$ 80.00
1	19V - rear camera on demand	\$ 216.00	\$ 216.00
1	18D - Global Lock Unlock	\$ -	\$ -
1	549 - heated sidemirrors	\$ 57.00	\$ 57.00
1	76R - Reverse sensing system	\$ 258.00	\$ 258.00
1	17A - Aux Air Cond	\$ 573.00	\$ 573.00
1	16D - badge delete	\$ -	\$ -
1	60R - noise suppression bonds	\$ 94.00	\$ 94.00

SubTotal \$ 36,416.56

Delivery Address if Different From Billing

TOTAL \$ 36,416.56

Lead Time On K8A 22-24 Weeks
 Manufacturer Cutoff Date TBD

Vehicle Pickup Location Ten Voorde Ford 185 Roosevelt Rd St. Cloud MN, Monday-Friday 8:00am-5:00pm Please
 Call Jade Aanenson 612-703-7789 Cell or Bob Aanenson 320-224-2808 Cell With Any Questions



Guardian Fleet Safety
 PO Box 70
 Clear Lake, MN 55319
 (320) 245-4000
 luke@guardianfleetsafety.com

ADDRESS

City of Fairbault Police Dept.
 City of Police Dept.
 25 4th St NW
 Faribault, MN 55021

Quote 20-0007

DATE 01/06/2020

INFO

1620 no cage

SALES REP

Luke

ACTIVITY	QTY	RATE	AMOUNT
2020 Ford Interceptor Utility Equipment and Installation per unit			
Build notes: Flashlight on driver's side panel between door and seat, gun lock release on kick panel under steering wheel, same as other units.			
Westin Public Safety Heavy Duty Push Bumper for 2020+ Ford Interceptor Utility. 36-2125	1	322.92	322.92
Westin Public Safety Heavy Duty PIT Wrap to be used with Westin Push Bumper. Fits 2020 Ford Interceptor Utility. 36-2125PB	1	337.50	337.50
Westin Public Safety Light Channel for four SoundOff Signal Lights	1	35.00	35.00
Westin Headlight Wrap (Requires PIT Wrap) for 2020 Ford Interceptor Utility 36-2125W	1	134.87	134.87
SoundOff Signal blueLINK Vehicle Communication Kit. Required item. SOLD AT COST.	1	214.11	214.11
SoundOff Signal bluePRINT Silver Level Package ENGKTSL001. Includes (2) Siren Speaker, 200 Watt Dual Tone Siren, Controller, 480AMP, (1) Remote Node and Harness Kits.	1	1,408.65	1,408.65
Whelen Mirror Beam Housing Only for 2020 Utility (Note: reuse IONs from old squad mirrors) Passenger 11-488624-000 Driver 11-488623-000	2	65.80	131.60
nFORCE Deck/Grille Mount Light with Bail Bracket mounted in side cargo windows.	2	121.20	242.40
Hourly Shop Labor Rate to removal old equipment from vehicle(Does NOT include decal removal)	1	425.00	425.00
MN State Contract Labor Rate for Outfitting Patrol SUV	1	1,950.00	1,950.00
Guardian Fleet Safety Wiring Harness, Power Distribution Block and Battery Management System	1	335.46	335.46

Quotes are CONFIDENTIAL and proprietary between Guardian Fleet Safety and customer only.

ACTIVITY	QTY	RATE	AMOUNT
Misc. Shop Supplies for Full Installation, Includes Wire, Loom, Connectors, Fuses, Nuts/Bolts, Screws, Switches etc...	1	150.00	150.00
SoundOff Signal Red/White Police Interior Dome Light in prisoner area with control via bluePRINT.	1	48.25	48.25
White LED Dome light Kit. Includes Three dome lights. Two mounted on hatch and one mounted on inside of cargo area. Greatly improves nighttime visible in retrieving equipment. Power switch mounted on C-Pillar in cargo area for easy access.	1	95.64	95.64
Freight shipping for heavy parts	1	200.00	200.00
SoundOff Signal Dual Color nFORCE 12 LED warning light Red/White or Blue/White, White to override as takedown/alley. Push bumper front.	4	109.25	437.00
Gamber Johnson Console Box with Armrest and Cup-holder for Ford Utility Police Interceptor 2020+ 7170-0734-01	1	455.21	455.21
(option to upgrade to Printer Armrest)			
Gamber Johnson 9" Sliding Arm for Computer Mount. Mounts directly to top of console.	1	201.42	201.42
Note: RE-USE HAVIS ONES FROM FPD IF POSSIBLE.			
Able 2 3 Hole Outlet Plug	1	21.50	21.50
SoundOff Signal mPOWER Shroud	2	18.00	36.00
SoundOff Signal mPOWER 4" Single Color SPOT OPTIC in rear window. Will be brighter then the DUO for the tint.	2	109.28	218.56
SoundOff Signal mPOWER Dual Color Lighthouse R/W or B/W. Mounted to rear bumper	2	119.28	238.56
SoundOff Signal nFORCE Dual Colored Lighthouse, Secondary Color - White to act as Takedown or Alley as well as flash. Mounted in PIT wraps.	2	119.28	238.56
20.1870PE Pre-Empt Power Supply Only (requires strobe tube)	1	274.78	274.78
20.1850 Waterproof External Strobe head only (Requires power supply)	1	140.48	140.48
SoundOff Signal 54" Low Profile mPOWER Lightbar. Dual color Red/White and Blue/White front and sides. Red/Amber and Blue/Amber in rear.	1	1,995.00	1,995.00
White in rear of bar to override in reverse and scene.			
Guardian Fleet Safety rear taillight flasher system for 2020+ Ford Utility	1	254.11	254.11
LS3 Electronics Box for 2020 Interceptor Utility. Bolts to rear of cargo partition. Access via 4 thumb screws. Powder coat black.	1	317.45	317.45

TOTAL

\$10,860.03

Accepted By

Accepted Date

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