



Request for Council Action

TO: Mayor and City Council
THROUGH: Tim Murray, City Administrator
FROM: Thomas Rouchka, IT Coordinator
MEETING DATE: March 10, 2020
SUBJECT: Accept Quote for Purchase of Updating Network Infrastructure for 2020 CIP

Background:

The approved 2020 Budget and Capital Improvement Plan budgeted for the replacement of the City of Faribault network infrastructure. The current infrastructure is greatly underperforming and in disrepair at this time due to equipment age.

The City advertised and sought quotes from several vendors. The City received five (5) quotes, all of which came in at or below the CIP budgeted amount. Davenport Group, which happens to be the lowest quote of \$58,486, is Staff's recommendation for replacement of the City's network infrastructure. They will be able to replace all equipment, provide additional years of firewall licensure and all miscellaneous fiber needed for the project. Also, they will be able to meet the immediate need for service on this project.

Recommendation:

Accept the quote from Davenport Group for the purchase of updating network infrastructure for 2020 CIP.

Attachments:

- Quote from Davenport Group



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City of Faribault, MN

Dell Networking and SonicWall Backup

ASDSQ2142

your **davenport group** representative

Ross Smith
account executive

ross.smith@davenportgroup.com

cell: 651-432-0678
corporate: 877-231-9114

Quote

Prepared For:
City of Faribault, MN
 Tom Rouchka
 208 1st Ave. NW
 Fairbault, MN 55021
 US
 trouchka@ci.faribault.mn.us

Quote Information:
Quote Number: ASDSQ2142
Date: 12/27/2019
Quote Expiration: 3/12/2021

Qty	Description	Unit Price	Ext. Price
2	Dell EMC Switch N3000E-ON Dell EMC N3024ET-ON Switch, 24x 1GbT, 2x SFP+ 10GbE, 2 x GbE SFP combo ports, L3, Stacking, IO to PSU air, 1x AC PSU SFP+ 10GbE Module for N3000/S3100 Series, 2x SFP+ Ports (optics or direct attach cables required) Dell EMC Networking N3000E-ON Series Americas User Guide (2) Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-series stack), 0.5m Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13 Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on Your Network Switch ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	\$1,398.00	\$2,796.00
10	PowerSwitch N2000 - N2048P Dell Networking N2048P, L2, POE+, 48x 1GbE + 2x 10GbE SFP+ fixed ports, Stacking, IO to PSU air, AC Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach Dell Education Services - Dell Campus Networking - No Training Selected (19) Stacking Cable, for Dell Networking N2000/N3000/S3100 series switches (no cross-series stack), 1m Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on Your Network Switch ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year	\$2,598.00	\$25,980.00



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Qty	Description	Unit Price	Ext. Price
	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year		
9	PowerSwitch N2000 - N2024P	\$1,686.00	\$15,174.00
	Dell Networking N2024P, L2, POE+, 24x 1GbE + 2x 10GbE SFP+ fixed ports, Stacking, IO to PSU air, AC Power Cord, 125V, 13A, 6 Feet, C15 to NEMA 5-15P ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year		
	Network SubTotal		\$43,950.00
1	Cables	\$1,906.00	\$1,906.00
	(2) Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach (10) Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm Wavelength, 10km Reach		
	Cables SubTotal		\$1,906.00
1	Sonicwall Firewall 4YR AGSS BNDL NSA 2650	\$5,880.00	\$5,880.00
	SonicWall NSA Renewal SubTotal		\$5,880.00
1	Network/Firewall Project Services	\$6,750.00	\$6,750.00
	Davenport Group Implementation and Knowledge Transfer Solutions Granted SonicWall Configuration Services		
	Services SubTotal		\$6,750.00
		Total	\$58,486.00



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Summary

Prepared For:

City of Faribault, MN
Tom Rouchka
208 1st Ave. NW
Fairbault, MN 55021
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trouchka@ci.faribault.mn.us

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Summary	Amount
Network SubTotal	\$43,950.00
Cables SubTotal	\$1,906.00
SonicWall NSA Renewal SubTotal	\$5,880.00
Services SubTotal	\$6,750.00
Total	\$58,486.00



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Terms and Conditions

Terms of payment for the project are Net 15 from date of shipment, unless otherwise agreed upon. Upon shipment you will be billed 80% of the total project cost. Upon completion of the project, you will be billed the remaining 20%. Applicable taxes and shipping will be included on all invoices. Davenport Group reserves the right to cancel orders arising from pricing or other errors. A late fee of 1.5% per month will be assessed for all amounts that are past due. The terms of this proposal are subject to credit approval.

*Quotes and pricing terms are negotiated between Customer and Davenport Group and may be unique to the Customer. All data and information contained herein and provided by Davenport Group is considered confidential and proprietary. The data and information contained herein may not be reproduced, published or distributed beyond the Customer organization, without the express prior written consent of Davenport Group.

Thank you for your business!

Signature

Date



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